



eclipse
AUXC COMPANY



e5



Invoice
Invoice No.

Accounts Receivable

Credit management is more than improving cash flow; it's about achieving the correct balance between minimising risk and helping customer retention via optimum service. Credit information must be at your fingertips to make communication with customers easy, so that business keeps flowing. Accurate customer knowledge is also essential for making new business decisions.

Better informed credit decisions

e5 accounts receivable provides a corporate debt management system that can accept debt from any number of line of business systems and effectively manage it.

At its heart is a comprehensive customer database that helps categorise and analyse the detail that an organisation routinely gathers on its customers. This results in a system that supports pro-active management of a customer's credit status, transaction history and helps to maintain effective business relationships.

To help fine tune the debt management process, information on account activity is stored at summary and detail level by type of transaction based upon an organisation's specific business requirements. Credit and payment scores are stored for easy access in evaluating a customer's current or future credit risk.

There is also a link to credit reference agencies to ensure up-to-date information on a customer from a wider view is readily available.

The result is a clear repository of debt management data that enables the correct credit decision to be made, minimising risk to the organisation and enhancing the relationship with the customer.

Single corporate debt repository

e5 Accounts Receivable features include:

- Comprehensive customer database
- Automatic link to credit reference agencies
- Flexible, effective debt chasing via user defined "dunning" facilities
- Automatic cash allocation algorithm's minimise data entry
- Automatic statement generation to customers' requested schedule
- On-line customer access to account information with optional card payment

- Integrated direct debit mandate and collection facilities
- Flexible "netting off" facilities with e5 accounts payable
- Internal and external customer handling capabilities
- Debt plan recovery options via payment by installment
- Automatic interest calculation and charges
- Out of the box integration with all relevant e5 modules, adds efficiency and removes duplication of effort.

Benefits:

- Better informed credit decisions
- Reduced outstanding debt
- Increased cash flow
- Increased productivity

Reduced outstanding debt

e5 accounts receivable provides the ability to effectively communicate with customers leading to good business management and focused debt recovery.

Advanced analysis and reporting capabilities can reveal changes in credit category, payment scores that have fallen, or a downturn at the customer's business, etc. Early detection of trends allows proactive management of the debt recovery cycle and reduced debt exposure before recovery becomes a problem.

Customer hierarchies allow segmented views of account level data and aged debt, meaning that a single customer account can be managed from both an overall and individual department perspective.

Selection and prioritisation of customers to be contacted, can be determined using the credit controller's diary, which provides flexible on-line selection of a customer work list. Whilst on the telephone the credit controller can work the list with direct access to a fully integrated dispute and query management function. These features are supplemented by the e5 workflow utility, Business Event Manager, which automatically notifies the credit manager of events relating to customer accounts and can flexibly monitor promises to pay and flag up failures to pay as promised. This directly leads to more effective recovery and contributes to the elimination of bad debt.

Flexible, effective dunning capabilities are matched to specific debt recovery procedures in line with the organisation's business policy. Reminder letters can be generated on an automatic basis or require authorisation prior to release. Using new technology for business advantage, a customer statement can be generated and automatically e-mailed in real time, possibly reaching the customer before the phone call chasing the debt has even finished.

Increased cash flow

As a credit professional, the way you manage your receivables varies from one part of an organisation to another. Maintaining overall corporate control over credit policy is essential. Without it, you face a lack of standardisation, inefficient processes and decreased cash flow. Processes must be in place to give you the control you need while allowing for overrides when required.

Cash can be automatically allocated to a transaction using rules in line with company policy and customers may be enabled or disabled for automatic cash allocation. All common methods of cash collection are supported, enabling you to greatly enhance the cash collection process and improve cash flow.

Statements can be automatically generated at detail or summary level with prior statements maintained for cash allocation. Customers may be enabled or disabled and statements generated to comply with a customer's requested schedule.

Integrated direct debit mandate and collection facilities promote efficient payment recovery at account, or transaction level.

Flexible output management facilities enable statements, invoices, recovery letters etc. To be generated in a number of ways to suit both the organisation and customer, including both xml file and e-mail transmission.

Increased productivity

e5 accounts receivable is completely scalable, enabling the small to medium business to release valuable manpower resource to concentrate on revenue earning activities; and the larger organisation to process high volumes of transactions across multiple platforms and operating systems.

Extending the enterprise

e5 portlet solutions allow customers to have instant access to their account information online. 'Self service' access by customer's to their account reduces pressure on your people and improves customer perception of your service. The customer portlet can optionally include an ability for customers to pay via integrated card payment facilities.

Summary

The e5 accounts receivable system equips your organisation with an infrastructure to support the unknown challenges of tomorrow.

This highly functional solution provides for all debt Collection, credit management and cash management needs. By improving credit management, the risk of bad debt is minimised, while optimising cash collection, reduces days outstanding and increases profitability. e5 accounts receivable provides total control over the corporate debt management process.

Eclipse and e5

Delivering intelligent solutions with old-fashioned service

e5's multi cross platform engineering technology coupled with leading edge Java frameworks running on databases such as DB2, Oracle and SQL server, has resulted in a robust, scalable open architecture. Thin client technology means that all of the application is accessible from a suitable machine equipped with a browser and the java run time executable.

e5 is owned and implemented by Eclipse. At Eclipse our philosophy is simple. We deliver the right solution with the highest levels of service. This is part of our 'client for life philosophy'. Once your solution is implemented, we maintain a strong on-going business relationship, with 24 x 7 support and a range of value - added services to ensure your e5 solution is remains reliable and effective in your business.

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